

7025/P2/2025  
Business Management /ATVEE

35

## SOUTH WEST REGIONAL MOCK EXAMINATION TECHNICAL AND VOCATIONAL EDUCATION

THE TEACHERS' RESOURCE UNIT (TRU)  
Cellule d'appui à l'action Pédagogique

IN COLLABORATION WITH  
En collaboration avec

THE REGIONAL INSPECTORATES OF PEDAGOGY AND  
THE SUBJECT TEACHERS' ASSOCIATIONS (STA)

SATURDAY 22<sup>nd</sup> March 2025

ADVANCED

LEVEL

Specialty	Commercial Specialties -ACC, MKT & TMS
Subject Title	Business Management
Subject Code Number	7025
Paper Number	2

Three HOURS

### INSTRUCTIONS TO CANDIDATES:

**This paper carries SEVEN questions. Answer any FIVE. Questions.**

**Each question carries 20 marks. For your guidance, the approximate mark for each part of a question is indicated in brackets.**

**If you answer MORE THAN five (5) questions, ONLY the first five (5) answers presented will be marked and the other cancelled.**

**You are allowed to use Calculators**

**However, formula booklets ARE NOT ALLOWED.**

**You must use ONLY Blue or Black ink. No answer in Pencil will be marked.**

**All necessary calculations must be shown.**

**You are reminded of the necessity for good English and orderly presentation in your answers.**

**You are advised to read carefully through the question paper, before you begin your answers.**



### QUESTION ONE

- Production types fall broadly into four groups: which of these used, depends on a number of factors. Explain four (4) of these factors (8marks)
- In designing a production policy, some elements must be taken into consideration. Explain three (3) of these elements. (6 marks)
- Start and explain three (3) ways of managing conflict in an organization (6marks)

### QUESTION TWO

Write short note on the following

- Job Description (4marks)
- Job Specification (4marks)
- Job Analysis (4marks)
- Job Enlargement (4marks)
- Job Enrichment (4marks)

### QUESTION THREE

- Carefully explain any four (4) principal ideas in Max Weber's Bureaucratic organization (10marks)
- Explain any five (5) problems an organization will face in striving to achieve effective coordination (10 marks)

### QUESTION FOUR

- State and briefly explain 5 qualities of a good motivation system. (10marks)
- Explain the theory propounded by Abraham Maslow as a content theory of motivation. (10marks).

### QUESTION FIVE

As a stock manager, you are presented the following information with respect to the inventory of a particular product.

Annual demand = 147000units

Cost per order = 3600 FRS

Daily usage = 250-550units

Lead time = 6-8 days

Holding cost per unit = 60 FRS

Security margin 20%

Work required: Calculate:

- The EOQ (4marks)
- The Re-order level (4marks)
- The minimum stock (4marks)
- The average number of orders in a year (4marks)
- The alarm stock (4marks)

### QUESTION SIX

- State and discuss five (5) functions of the board of directors in a public limited company. (10marks)
- State and explain five qualities of a good leader (10marks)

### QUESTION SEVEN

- Drucker suggest that there are eight areas in which managers should set objectives. Discuss five (5) of these areas. (10marks)
- Without a clear definition of goals, organizations spread their resources too broadly. Discuss the logical steps in the planning process (10marks)

END