

**GENERAL CERTIFICATE OF EDUCATION BOARD****Technical and Vocational Education Examination****JUNE 2025****INTERMEDIATE LEVEL**

Specialty Name and Acronym	All Specialties
Subject Title	Entrepreneurship
Subject Code No.	5055
Paper No.	2

KAWLO

**Duration: Two and a Half Hours****INSTRUCTIONS TO CANDIDATES****This Paper has Six Questions. Answer ANY FOUR.****All Questions Carry Equal Marks.****Calculators are allowed.****You are reminded of the necessity for good English and orderly presentation in your answers.****Turn Over**



- 1) In an ever-evolving global economic landscape, understanding the nature and scope of entrepreneurship becomes paramount in fostering innovation, driving economic growth, and addressing societal challenges.
- Define Entrepreneurship. (2 marks)
  - Describe four types of Entrepreneurship. (8 marks)
  - Identify and explain three factors to show the importance of entrepreneurship in driving economic growth in Cameroon. (6 marks)
  - Describe four challenges faced by entrepreneurs in Cameroon. (4 marks)
  - Give five business opportunities drawn from the Cameroonian business environment. (5 marks)
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- 2) Enterprises represent the catalysts for social and economic changes in our society. They propel industries and shape the very fabric of our societies.
- what is an enterprise? (2 marks)
    - Explain two characteristics of an enterprise. (4 marks)
  - Explain two types of businesses based on their legal ownership in Cameroon, using examples. (6 marks)
    - Describe three types of enterprises in Cameroon based on the sector of the economy in which they operate, stating the sector you are using. (4 marks)
  - An enterprise relies on various resources to operate and achieve its goals.
    - Explain three major resources of an enterprise in Cameroon. (3 marks)
    - Briefly explain three social roles of an enterprise. (6 marks)
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- 3) In a world driven by innovation and boundless ambitions, one extraordinary individual shines with a distinctive character – the entrepreneur.
- Explain the role of an entrepreneur in the enterprise, that make so distinctive. (5 marks)
    - Explain four characteristics of an Entrepreneur. (4 marks)
  - Describe the term, entrepreneurial profile, as used in entrepreneurship. (3 marks)
    - Give three factors to show the importance of the entrepreneurial profile. (3 marks)
  - Outline four differences between public limited company and private limited company. (4 marks)
    - Explain four advantages of sole proprietorship, as a form of business. (6 marks)
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- 4) The identification of business opportunities is a very important activity in STAPLA enterprise, as in business development.
- Give four possible sources of business ideas for STAPLA. (4 marks)
    - Describe three methods of analysing business ideas. (6 marks)
  - Why might STAPLA need a feasibility study? (5 marks)
  - Briefly explain four factors to show the importance of the finance function in STAPLA Enterprise. (6 marks)
    - Name four Documents used in the buying and selling processes at STAPLA enterprise, and explain their uses. (4 marks)



- 5) BENCO sells books and didactic materials and has three workers only. The following information relates to BENCO transactions for December 2023.

Transactions	A Books	B Didactics
	FCFA	FCFA
Sales	200,000	250,000
Purchases	50,000	50,000
Closing stock	10,000	20,000
Selling expenses	10,000	20,000

- (a) Calculate the net profits of A and B. Which, of A and B is more profitable? (8 marks)
- (b) Give BENCO three methods that can be used to increase the level of sales of the shop. (3 marks)
- (c) Describe for them, four methods that can be used to remunerate the three workers of this shop. (8 marks)
- (d) Given your findings in question (a) above, will you advise BENCO to;
- (i) Increase its personnel? Give your reasons. (3 marks)
- (ii) Increase its scale of operations? Give your reasons. (3 marks)

- 6) Mr. Esunge and Six other persons created a cement factory known as Esunge and Co Cement PLc on the 01/01/2022 with a capital of 200,000 FCFA contributed in cash. Building and transport equipment were bought on creation date worth 160,000 FCFA and 30,000 FCFA respectively. A bank loan of 100,000 FCFA was sought and obtained in cash. It was used to purchase the following items on the date of formation:

- Office equipment 35,000 FCFA
- Stock of raw materials 25,000 FCFA

The remaining cash balance in hand amounted to 50,000 FCFA.

- (a) Present the information above in a balance sheet and show the results. (8 marks)
- (b) (i) Calculate the amount of non-current assets of the enterprise. (5 marks)
- (ii) What are is the amount of liabilities contracted by Esunge & Co? (6 marks)
- (c) Name four non-monetary incentives that Mr. Esunge can use to motivate his employees to come out with a higher output. (6 marks)